



Operations personnel: Tim Lease, energy division manager

31. Herring Gas Co. Inc.

33 Main St.
P.O. Box 667
Meadville, MS 39653
Phone: 601-384-5833 • Fax: 601-384-2205
Email: jodyherring@herringgas.com
Website: www.herringgas.com
Founded: 1946
Owner: Herring family
Outlets: 20
States: 2
Customers: 35,000
2015 FY retail gallons: 14,100,000
2015 FY wholesale gallons: 0
Employees: 177
Bobtails: 65
Transports: 5
Storage volume: 1,412,000 gallons
Acquisitions: 2 (Prentiss Butane and Southwest Gas)

New equipment and technology enhancements

“It has become more evident in our society just how fast-paced our lives have become. We not only care about the comfort of our customers, but we care about their everyday life, making sure our products and services are as convenient as possible. We now provide easy access to pricing, scheduling a delivery, placing a service call and making payment online for phones, tablets and Web browsers. Our team understands the value of investing in new technology to better serve our customers. With the rapid growth of technology in the automotive industry, we also embrace and educate on alternatives like propane autogas.” – **Worley & Obetz Inc., Manheim, Pa.**

“The scanning and storage of data for a paperless future.” – **Milton Propane, Milton, Wis.**

Gallons acquired: Not provided
FY ends: Sept. 30

Officers: Ed Herring, COO; Jody Herring, president; Bob Kimbrough, CEO; Tommy Smallwood, vice president of fleet and safety

Operations personnel: Eddie Stebbins, vice president of operations; Josh Herring, vice president of operations; Dwayne Miller, operations manager; Bob Carter, operations manager

32. Diversified Energy

148 Highway Extension 105, Suite 202
Boone, NC 28607
Phone: 828-266-9980 • Fax: 828-266-9688
Email: kirk.bailey@diversifiedenergy.com
Website: www.diversifiedenergy.com
Founded: 2000
Owner: North Carolina EMCs
Outlets: 10
States: 5
Customers: 22,950

2015 FY retail gallons: 12,572,000
2015 FY wholesale gallons: 503,000
Employees: 85
Bobtails: 39

Transports: 2
Storage volume: 705,000 gallons
Acquisitions: 0
FY ends: June

Officers: Kirk E. Bailey, president and CEO; Marilyn Oakes, operations coordinator; Stephanie Johnson, corporate accountant

Operations personnel: Andy Daughtrey, Tom Curry, Lenny Hall and Doug House – all area managers

33. Tri-Gas & Oil Co. Inc.

3941 Federalsburg Highway, P.O. Box 465
Federalsburg, MD 21632
Phone: 410-754-2000 • Fax: 410-754-1045
Email: npardoe@trigas-oil.com
Website: www.trigas-oil.com

Founded: 1963
Owner: McMahan family
Outlets: 6
States: 7
Customers: 12,950

2015 FY retail gallons: 12,289,000
2015 FY wholesale gallons: 16,495,000
Employees: 117
Bobtails: 26

Transports: 14
Storage volume: 850,000 gallons
Acquisitions: 0

FY ends: Sept. 30

Officers: Keith McMahan, chairman; L Nash McMahan, president

34. United Cooperative

N7160 Raceway Road
Beaver Dam, WI 53916
Phone: 920-887-1756
Website: www.unitedcooperative.com

Founded: 1936
Owner: Customer owned
Outlets: 31
States: 1

Customers: 16,000
2015 FY retail gallons: 10,300,000
2015 FY wholesale gallons: 0

Bobtails: 19
Storage volume: 843,000 gallons
Acquisitions: 0
FY ends: Dec. 31

Officers: David Cramer, CEO; Karl Beth, COO/vice president; Justin Dreckman, vice president, energy division

T35. APP Propane

2320 Milwaukee Way
Tacoma, WA 98401
Phone: 253-627-6179 • Fax: 253-627-3637
Email: hclarke@gotoapp.com

Website: www.apppropane.com
Founded: 2002

Owner: Luke P. Xitco, Frank Pupo Jr. and John M. Xitco

Outlets: 6
States: 2
Customers: 14,000

2015 FY retail gallons: 9,500,000
2015 FY wholesale gallons: 850,000
Employees: 31

Bobtails: 20
Transports: 3
Storage volume: 320,000 gallons
Acquisitions: 0
FY ends: Oct. 31

Officers: Luke P. Xitco, president and CEO; Frank Pupo Jr., executive vice president and COO; and John M. Xitco, director of development

Operations personnel: Red Anderson, commercial sales and operations manager;